



# PHOENICIA UNIVERSITY

Innovation . Inspiration . Integrity

## College of Law and Political Science Suggested LL.M. Degree Plan

This degree plan applies to students who have completed a four-year Bachelor of Laws (LLB) degree from a recognized institution

**2025-2026**

# College of Law and Political Science

## Program Description

The Master of Laws (LL.M.): Commercial Regulation, Litigation and Arbitration at Phoenicia University equips students with the advanced legal, analytical, and practical skills needed to navigate today's complex commercial landscape. With a focus on key areas such as international arbitration, commercial regulation, and dispute resolution, the program blends rigorous coursework with practical application.

Through specialized courses and a final thesis, students build strong competencies in legal research, drafting, and cross-border commercial transactions. Electives like intellectual property, corporate governance, and business strategy for lawyers allow students to tailor the program to their career goals.

This LL.M. is ideal for graduates and professionals seeking to deepen their expertise and make meaningful contributions in legal practice or policy.

## Graduation Requirements

- ✓ Students complete 26 credits, as outlined in the suggested degree plan.
- ✓ Students obtain a minimum "Program GPA" of 3.0; no rounding (e.g., a GPA of 2.99), whatsoever, will be applied

## Course Description

### **LAW501 International Commercial Arbitration – 4 cr.**

The aim of this course is to provide students with comprehensive understanding of the fundamentals of international commercial arbitration, an increasingly popular mechanism for international dispute resolution. The course addresses international commercial arbitration from a theoretical, institutional and practical perspective. The course is divided into five main parts: (a) Fundamentals of International Commercial Arbitration (b) The Arbitration Agreement, (c) The Arbitration Process (d) The Arbitral Jurisdiction (e) Arbitration Award: challenge, recognition and enforcement of award.

### **LAW502 Commercial Mediation Negotiation and Conflict Resolution: Applications and Challenges - 2 cr.**

The aim of this course is to introduce students to the intricacies of conflict management and alternative dispute resolution (ADR) mechanisms from a practical commercial standpoint. It covers a spectrum of issues pertaining to dispute dynamics, shedding light on advanced models of negotiation and mediation essential for effective dispute resolution. Embracing a problem-based learning approach, the course is enriched by case studies and insights drawn from international experiences in this field.

**LAW503 Commercial Sales Law: Domestic and International - 4 cr.**

This course provides an in-depth exploration of the legal frameworks governing the sale of goods in both domestic and international contexts, with a focus on transactions between buyers and sellers across jurisdictions. It emphasizes the rules established by key international instruments such as the CISG and related conventions. Topics include offer and acceptance, the “battle of forms,” conformity of goods, risk of loss, remedies for breach, and issues such as warranty obligations and commercial impracticability. Special attention is also given to the impact of digitalization on sales contracts, including those concluded electronically.

**LAW504 International Business Transactions - 2 cr.**

This course examines the broader legal and commercial considerations in cross-border business transactions involving private entities. It focuses on the strategic and structural aspects of international deals, including joint ventures, licensing, and foreign investment arrangements. Emphasis is placed on how legal principles of contract and corporate law interact with economic drivers in shaping global business practices. Students will explore the lifecycle of a typical international transaction—from negotiation and risk allocation to dispute resolution within the context of varying legal systems and regulatory environments.

**LAW505 Conflict of Laws - 2 cr.**

The aim of this course is to illuminate the legal issues that arise when resolving disputes involving multiple countries. It introduces students to fundamental problems in conflict of laws, encompassing traditional choice of law theory, modern approaches to choice of law, party autonomy in selecting applicable laws, and constitutional constraints on choice of law. Additionally, the course aims to direct students' attention to the judicial role in implementing legislative policy.

**LAW506 International Contracts - 2 cr.**

The aim of this course is to introduce the general principles of law, which are of relevance in various kinds of international contract. This includes sale, construction, shipping, financing, or joint venture contracts. These general principles relate to contractual formation and negotiations, interpretation, transversal general principles, changed circumstances and hardship, agency, third parties, assignment, self-help and set-off, direct performance and damages and penalties. The course delves into both uniform rules of international conventions and domestic national laws applicable in the light of conflict of law rules. In particular, the course focuses on the UNIDROIT Principles on International Commercial Contracts.

**LAW507 Intellectual Property Law - 2 cr.**

In the light of the unprecedented growth in the field of Intellectual Property Law, the aim of this course is to introduce students to legal issues pertinent to the major areas of intellectual property. The course addresses the fundamental legal rules in the areas of trademarks, trade secrets, copyright, patents and industrial design. Using a comparative approach, the course highlights the difference between various jurisdictions in relation to intellectual property rights. By the end of this course, students will be able to deal with practical legal issues in this area including developing trademark strategies, analyzing patent documents and dealing with cease-and-desist letters.

**LAW508 Business Strategy for Lawyers - 2 cr.**

This aim of this course is to highlight the fundamentals of business strategy to a legal audience, with particular focus on the economic analysis of the law. The course draws on business literature to introduce a wide variety of modern strategy frameworks and methodologies including economic and game theoretic approaches to strategy, competitive advantage and industry analysis. The course also organizational and contractual responses to agency problems. Topics include pay-for performance, corporate control, and the design of partnerships and other business associations. Finally, the course looks at specific topics in competitive strategies, including product differentiation, tacit collusion, facilitating practices, network externalities, market foreclosure, and innovation.

**LAW509 Cross Border Mergers and Acquisitions - 2 cr.**

The aim of this course is module is to introduce students to the key elements of mergers-and acquisition transactions. The course also explores the legal framework that governs mergers & acquisitions, discusses specific policy and legal issues surrounding acquisition transactions and provides an overview of how the acquisition process is handled in practice. The course examines the drivers and players behind Merger and acquisition transactions; basic acquisition structures; key features of takeover laws and regulations; deal flows; and various issues related to domestic and cross-border corporate control transactions.

**LAW510 Corporate Governance - 2 cr.**

This aim of this course is to examine the internal structures, processes and standards of behavior that are required by law in the governance of corporate organizations, utilizing a series of hypothetical problems. Particular attention will be given to: (i) the corporate director's fiduciary duties of loyalty and care in exercising the oversight and decision-making functions of the Board of Directors; and (ii) the shareholders' ability to enforce those duties.

**LAW511 Thesis Project - 6 cr.**

This course gives students an opportunity to produce and defend a thesis under the supervision of an assigned expert in a specific field of Law and Justice. This is a process-oriented writing course integrates reading, research, writing, and oral presentations. Students will carry out a research project on a pre-approved legal topic of their interest. The thesis is expected to conform to appropriate standards of scholarship.

## Degree Plan (Fall-Spring-Fall)

Course Code	Course Title	Allocated Credits	Hours
<b>Fall Semester</b>			
LAW501	International Commercial Arbitration	4	60
LAW505	Conflict of Laws	2	30
LAW506	International Contracts	2	30
LAW507 or LAW510	Elective: Intellectual Property Law or Corporate Governance	2	30
<b>Spring Semester</b>			
LAW502	Commercial Mediation and Negotiation: Applications and Challenges	2	30
LAW503	Commercial Sales Law: Domestic and International	4	60
LAW504	International Business Transactions	2	30
LAW508 or LAW509	Elective: Business Strategy for Lawyers or Cross Border Mergers and Acquisitions	2	30
<b>Fall Semester</b>			
LAW511	Thesis Project	6	1 Semester
LAW512	Thesis Writing Seminar	0	1 Semester



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